



## MILESTONES

### 1999-Present

- Woman-Owned Certified
- CMMI ML3 DEV
- CMMI ML3 SVC
- GSA Schedule 70
- GSA FABS
- GSA STARS II

## SOLUTIONS

Enterprise Solutions

Business Intelligence Solutions

Management Consulting

Agile Application Development

## NOTABLE CLIENTS

- Department of Defense
- Department of Health & Human Services
- Department of Homeland Security
- Department of Housing & Urban Development
- Department of Labor
- Department of State
- Federal Deposit Insurance Corporation
- U.S. House of Representatives
- Pension Benefit Guarantee Corporation
- Intelligence Community
- Small Business Administration
- Smithsonian Institution
- U.S. Department of Agriculture
- U.S. Department of Interior
- City of Raleigh
- Arlington County (Virginia)

# CAPABILITY briefing

A capabilities briefing for the clients and partners of Macro Solutions

## Macro Solutions builds client success from the inside, outward.

Macro Solutions is an established leader in the delivery of strategic IT and management consulting. Our Agile enterprise solutions bring in-depth knowledge and experience to our public and private sector clients. We are appraised at CMMI Maturity Level 3 for Development and Services. At our core we are a relationship company and believe that micro touch

points lead to macro solutions. We work closely with our clients and our business partners to ensure strong and trusted relationships in all aspects of our business.

Macro Solutions' multiple prime contract vehicles allow quick and easy access to our services. From organizational strategy to applying leading edge technologies, Macro Solutions has the resources to solve complex governmental challenges, delivering honest, powerful results from the inside, outward. From small fixes to enterprise transformations, Macro Solutions is dedicated to helping clients achieve results through a variety of methods and processes that include

a mix of narrow specializations through broad-based strategic consulting.

*ERP Consulting Services*  
*Learn more about how we can help you optimize results.*

**Consulting Services**

**Solutions Center**

**Business Intelligence**

We recognize the importance of efficient, effective solutions to solve the challenges you face in today's continuously changing environment. We tailor each solution to bring our clients' current and future goals more clearly into focus. Our goal is to be responsive, professional, and cooperative -- an extension of our clients' teams. This effort extends to our leadership team, which is intimately involved in projects and easily accessible. This is our "Macro Assurance" program, and is testament to our dedication to delivering unqualified satisfaction to our clients.

## CASE STUDIES



### Agile Services Transition

Macro Solutions leads the Agile transition activities for a Federal Financial Regulatory Agency. Rooted in a daily scrum, we successfully migrated all services and development activities for 900 projects across a national user community well within the 90 day transition period while preserving the integrity of the operation at the agreed-upon service levels. As a result of this Agile transformation, we have helped to increase efficiency and customer satisfaction while reducing risk and cost.



### Enterprise Solutions

Macro Solutions is part of the team implementing, supporting and enhancing PeopleSoft HR and Payroll for the Department of Defense. The Integrated Personnel and Pay System (IPPS) collects data on every aspect of a military service member's career. Service members can access their information via a web portal.

# Strategic Capabilities

**Enterprise Solutions** | Our Enterprise Solutions practice assists clients with maximizing the return on investment for their enterprise applications, including Oracle, PeopleSoft, SAP, ComprizonSuite, and Momentum. We start by conducting assessments of production operations, application configurations, business processes, architecture, and business analytics results to identify efficiencies, risks and future requirements. Our mature, custom-tailored process is based on using a combination of the CMMI Maturity Level 3 process framework, industry best practices and standards, and lessons learned that we have developed while implementing large-scale enterprise applications for both the public and private sectors.

Our teams are composed of Project Management Professionals and ITIL practitioners, specific technology experts and functional subject matter experts who have experience with the most complex enterprise applications implementations deployed. Our work includes:

- Production, Configuration, Process and Architecture Assessments
- Application Upgrades and Modernization
- Application Integration
- Custom Application Development

**Business Intelligence** | To complement our Enterprise Solutions services, Macro Solutions delivers customized Business Intelligence (BI) Solutions that drive value for our clients by optimizing the existing investment in their technology and providing analytical tools that improve operational processes. We insert key information into the management decision-making process to improve business performance and fully leverage their Enterprise Solutions investments. We implement and integrate customized, automated, and intuitive software solutions such as Hyperion, Cognos, Business Objects, MicroStrategy and QlikView to optimize analysis, management reporting, and planning capabilities at all tiers of the client

## Business Intelligence

See how simple steps can maximize your ROI

Consulting Services

Solutions Center

Business Intelligence



organization. Consulting services include:

- BI Organizational Strategy
- BI Optimization
- BI Cloud Analysis and Solutions

**Management Consulting** | Macro Solutions' management consulting practice works with clients to achieve their organizational goals through strategy development, implementation of enhanced approaches, and the application of technology to business processes. We bring "best practices" to our work to create and implement innovative strategies and capabilities that help save clients money, enhance business operations, and improve service to customers, including:

- Business Process Improvements & Strategy
- Project Management Office (PMO)
- Independent Verification & Validation (IV&V)

### Agile Development and Services

**Transition** | Macro Solutions performs application development, maintenance and enhancements using a client-proven Agile methodology and CMMI Maturity Level 3 processes. Our Agile work includes a Federal Financial Regulatory Agency and the Department of Defense (DoD), where we have tailored the approach to the specific client environment. Our Agile model increases responsiveness to users with smaller, frequent releases and ongoing resolution of the approved backlog.

Macro Solutions brings streamlined processes, expertise in project management and application development, and our history of best practices to enhance the value of the application portfolio and to help clients manage through business and technological change. Our Agile services include:

- Rapid, Low-Risk Agile-Based Transition-In
- Agile Services Transformation
- Agile Product Development
- Agile Scrum Process Champion
- Application Operations, Maintenance and Enhancements
- Legacy application renovation



## Enterprise Solutions

Macro Solutions currently maintains and enhances the Contract Management System for a DOD Agency. This support includes Program Management, Enterprise Architecture, Configuration Management and Change Management for all servers and 24x7 Support.

Specific tasks include; Enterprise Data Strategy and definition support, Certification and Accreditation support, Functional Requirements definition, and Testing and Quality Assurance.



## Management Consulting

Macro Solutions provides the Defense Information Systems Agency (DISA) with comprehensive financial services support to the Office of the CFO. As part of the services operation, the team successfully transitioned the Financial and Business Management Line of Business services for the Enterprise Services Directorate and Chief Financial Executive organization as planned, on-time and on-budget.

# QUALIFICATION briefing

A qualification briefing for the clients and partners of Macro Solutions

Macro Solutions works across the federal and commercial sectors to provide comprehensive business solutions. Our corporate policies and procedures for services delivery are mature and robust – commensurate with our status as a seasoned business and IT consultancy -- yet as a small business we remain agile and responsive to our clients' evolving needs. This approach enables us to apply best practices and lessons learned to all our engagements.

## Enterprise Solutions and Business Intelligence

Macro Solutions has provided Enterprise Solutions support to our clients throughout the systems development life cycle – from planning, implementation, operations and finally maintenance. Our client experience includes over 25 enterprise business application projects. Some notable clients and projects include:

**Financial Regulatory Agency** – Maintenance and enhancements of more than 350 applications, and systems upgrade and support for agency financials, HR/payroll and business intelligence systems.

**HHS** – Program Management, application maintenance, infrastructure and development support for the department-wide PeopleSoft HR solution.

**HUD** – Functional and technical integration and customization development support for the enterprise wide PeopleSoft financials implementation.

**Classified Agency** – Program management, application maintenance and enhancements, testing support, system administration and infrastructure planning for an enterprise Contracts Management System.

**U.S. House of Representatives** – Integration and customization, development, performance testing and application tuning for the enterprise financials system.

**Smithsonian** -- Functional and technical PeopleSoft implementation services and training for both HR and financial solutions.

**Department of Interior** – Assessment of DOI's "As-Is" financial and cost management processes, business systems/applications, and IT resources, followed by definition of "To-Be" requirements and resources, with a plan for implementing business intelligence tools.

**DOD** – Design and implementation of PeopleSoft HR for all branches of service in the Department of Defense.

## Management Consulting

Our Management consulting practice delivers broad, cross-functional solutions, working in tandem with clients to achieve their organizational goals through program management, strategy development, implementation of best practices, and the application of technology to business processes.

**DISA** – Comprehensive, fully-integrated financial services support across entire agency.

**FHA** – Financial support for budgetary reporting, and assistance in executing and managing funds control procedures for their financial solution.

**SBA** – Program management, OMB-300 and EVMS support for the initiation of the SBA's loan modernization effort.

**HHS** – Independent verification and validation (IV&V) for enterprise system implementation.

**USDA** – Cost and solution study and analysis for Integrated Database Management System (IDMS) code refactoring solutions.

**TSA** – Full service financials team support.

## Agile Development and Services Transition

Macro Solutions performs Agile application development, Agile services transition and management using a client-proved Agile methodology and CMMI Maturity Level 3 processes.

**Financial Regulatory Agency** – We put our revolutionary Agile-based transition management process to the test transforming legacy service management operations and application development activities. This next generation innovation to the business of government was accomplished at this agency all while preserving the integrity of the operation at the agreed-upon service levels. Rooted in a daily scrum, our transition team successfully migrated all services and development within 90 days for an on-time delivery and under budget, garnering the highest rating of any firm engaged with this organization, past or present. Our work was accomplished with 60 team members, supporting over 900 projects across a national user community. As a result of this Agile transformation, we have helped to increase efficiency and customer satisfaction while reducing risk and cost.

# Services Matrix



## Enterprise Solutions

As part of the Department of Interior (DOI) Office of Financial Management (OFM) goal to convert from a bureau-centric to a department-centric financial reporting and consolidation model, Macro Solutions provided an assessment of DOI's "As-Is" financial and cost management processes, business systems/applications, and IT resources, followed by definition of "To-Be" requirements and resources, using Business Intelligence tools.



## Business Intelligence

Macro Solutions led the Hyperion Planning and Budgeting implementation for a Federal Financial Regulatory Agency, uniting financial, payroll and budgetary data for forecasting and reporting purposes. As part of this effort, Macro Solutions provided strategic oversight of the product implementation and configuration, drove the analysis necessary to ensure adequate performance, and led the testing involved in ensuring the solution was fully functional and accepted by the user community.

Services Performed	Financial Regulatory Agency	HHS	SMITHSONIAN	DOD	Secure Agency	HUD	PBGC	State	TSA
Activity Based Management									
Accounting Support									
Agile Application Development									
Application Customization									
Budget Analysis and Execution									
Budget Development / Execution									
Business Intelligence									
Business Process Modeling									
Business Process Reengineering									
Core Financials									
Custom Development									
Data Archive									
Database Administration									
Data Conversion									
Data Warehouse									
Disaster Recovery									
Documentation									
Enterprise Portal									
EPM									
Functional Design									
HRMS									
Integration									
Interface Development									
IT Framework Recommendations									
IT Strategy Development									
IT Systems Assessment									
IV&V									
Maintenance & Enhancements									
Middleware Integration									
Payroll									
Process Analysis									
Production Control									
Program Management									
Project Costing									
Security									
System Implementation									
System Upgrade									
Technical Design									
Testing									
Time & Labor									
Training									
Training Materials Development									



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